In its 15th year, City Fruit embraced change and celebrated a bountiful harvest. Fruit-laden trees across the city were heavy with juicy, delicious fruit—ripening quickly from the abundant sun and prolonged summer. It was a race for our small, mighty team of staff, interns and volunteers to harvest and quickly distribute to over 30 food banks and meal programs—resulting in an impressive 45,000 lbs of fruit being harvested—a truly banner year.

Amidst the harvest season, Annie Nguyen, our former Executive Director, stepped away after three successful years of leading City Fruit through the pandemic and building out our programs. City Fruit’s team rose to the challenge during this leadership transition, successfully harvesting nearly 400 trees, making over 150 fruit deliveries, hosting volunteer events and carrying out Celebrates, our annual fundraiser.

The success of navigating this transition and managing the extraordinary harvest can be attributed to you, our invaluable supporters. Whether you are tree owners, orchard stewards, community partners, donors, board members, volunteers, foundations, or local businesses, your unwavering support has provided the stability necessary to continue our mission season after season. While each season is unpredictable and ever changing, we remain committed to fortifying our organizational capacity to ensure quality fruit is shared with those in need.

Letter from the Executive Director and Board President

Leslie Llado
Board President

Kara Martin
Executive Director

President
Leslie Llado

Vice President
Jason Giroir

Secretary
Rivers Townes

Treasurer
Erik Madrid

Member
BJ Bell

Member
Kathleen Bougazzoul

Member
Lamai Cox

Member
Patrick Gordon

Member
Michael Kim

Member
Maya Monroe

Advisors

Founder
Gail Savina

Technology Advisor
Matt Pope

Staff

Executive Director
Annie Nguyen (Jan-Sept)
Kara Martin (Sept-Dec)

Fruit Tree Specialist
Julian Garcia

Education & Volunteer Programs Manager
Tiare Gill

Development Manager
Jordyn Egbert

Programs & Special Projects Coordinator
Riley Wilmart

Harvest & Fruit Tree Stewardship Coordinator
Bennett Walkes

AmeriCorps VISTA
Jeanie Neumann

Part-time Fruit Tree Specialist
Jeff Oliver

Interns
Rachel Ellingwood, UW
Mya Sands, UW
Taylor Thao, UW
Avery Carroll, AmeriCorps
Liv Michaels, AmeriCorps

Seasonal Harvesters
Ozi Goldstein
Abbie Lukowicz
Isaac Weber
Hannah Whobrey
IMPACT IN NUMBERS

44,829 total pounds of fruit harvested
2,122 total pounds of fruit distributed at Fruit-For-All events
800 trees stewarded through our Tree Care Services
534 total harvests
454 volunteers
388 tree owners who shared their fruit
100 education participants
60 trees planted in public orchards
33 community partners who received fruit
19 Fruit-For-All events
16 orchard harvests

City Fruit’s mission is to harvest and steward urban fruit trees to support sustainable and equitable access to fruit.
With fruit production at a high in 2023, City Fruit harvested and redistributed 45,000 lbs of locally harvested fruit from 388 tree owners and 12 orchards. We distributed this fruit to 33 local food banks, meal programs, and elementary schools. Since our founding in 2008, City Fruit has harvested over 440,000 lbs of local fruit!

A huge shout out to all of our volunteers, interns, and seasonal harvesters that contributed to our success this harvest season!

**Total Pounds Harvested by Type in 2023**

<table>
<thead>
<tr>
<th>Fruit</th>
<th>Pounds</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apples</td>
<td>26,934</td>
</tr>
<tr>
<td>Plums</td>
<td>9,215</td>
</tr>
<tr>
<td>Asian Pears</td>
<td>2,430</td>
</tr>
<tr>
<td>Grapes</td>
<td>948</td>
</tr>
<tr>
<td>Crabapples</td>
<td>608</td>
</tr>
<tr>
<td>Quince</td>
<td>349</td>
</tr>
<tr>
<td>Figs</td>
<td>336</td>
</tr>
<tr>
<td>European Pears</td>
<td>304</td>
</tr>
<tr>
<td>Blueberries</td>
<td>302</td>
</tr>
<tr>
<td>Apricots</td>
<td>249</td>
</tr>
<tr>
<td>Persimmons</td>
<td>202</td>
</tr>
<tr>
<td>Peaches</td>
<td>153</td>
</tr>
<tr>
<td>Kiwis</td>
<td>85</td>
</tr>
<tr>
<td>Cherries</td>
<td>72</td>
</tr>
</tbody>
</table>

“All of our residents are low-income and were unhoused or unstably housed prior to coming to Jubilee; having enough money to regularly pay for fresh produce is not always possible for many of them. City Fruit is such a fabulous resource for our community!” - Lisa, Jubilee Women’s Center

**Community Partners**

- ACRS Food Bank
- Ballard Food Bank
- Black Star Farmers
- Byrd Barr Place
- Lifelong Chicken Soup Brigade
- Concord Elementary
- El Centro de la Raza
- Family Works Food Bank
- FareStart
- Food Lifeline of WA
- Greenwood Senior Center
- Jewish Family Center Food Bank
- Jubilee Women’s Center
- Kawabe Memorial House
- Lake Union Village
- Little Free Pantry
- Mary’s Place
- Meadowbrook Community Center
- North Helpline
- Phinney Neighborhood Association
- Puget Sound Labor Agency
- Queen Anne Food Bank
- Rainier Valley Food Bank
- Refugee Women’s Alliance
- Senior Center of West Seattle
- Shoreline Lake Forest Park Senior Center
- Southeast Seattle Senior Center
- St. Vincent de Paul
- Subvert UD
- Tilth Alliance
- U-District Food Bank
- West Seattle Food Bank
- White Center Food Bank
VOLUNTEER ENGAGEMENT

Volunteer and education opportunities are critical for our harvest and year round stewardship of trees. Workshops along with the 20 graduates of our 9-month Master Fruit Tree Stewardship program expand the community’s knowledge to care for the trees that provide high quality fruit. Our monthly volunteer events ensure we can prune, mulch, and harvest at an orchard scale.

1,202 volunteer hours
62 volunteer events
494 volunteers

TREE CARE SERVICES

Our 2023 Tree Care Services saw a 54% increase in the numbers of trees cared for from 2022. It’s a double win – our (below market) rate services not only ensure trees are maintained to provide quality fruit, but also generate income to support our mission and programs.

266 households visited
~800 total individual trees stewarded
52 trees netted
65 trees and berry shrubs planted in public orchards
FINANCIAL SUPPORT

We appreciate the ongoing support and generosity of foundations, donors, government, and the business community. Thank you for the commitment to our mission in improving equitable food access!

MAJOR DONORS
Teresa Agtuca
BJ Bell
Ruth Callard & Nancy Helm
Jina Choi
Maddy Earhart
Steven Gary
Jason & Kim Giroir
Scott Gode
Patrick Gordon
Richard Gordon
James Herndon
Leslie Llado
Storie Ewing
Rachel Martin
Elizabeth Martin
Sheila Masaoka
Joshua Furman
Maya Monroe
Laura Neumann
Christine Perez
Brian Poel
John Schneider
Annie Nguyen & Daniel Stevens
Tom Turner
Matthew Turner
Joon-Ho Yu & Rebecca Engrav

FOUNDATIONS
Andrew Family Foundation
Boeing Employee Community Fund
Cox Family Global Improvement Fund
Creag Foundation
Gates Foundation
Hugh & Jane Ferguson Foundation
Johnson & Johnson Foundation
Kroger Co. Foundation
Milne-Savina Family Fund*
M.J. Murdock Charitable Trust
Norcliffe Foundation
Osprey Fund
P. Wayne & Jane B. Goode Foundation
Rose Foundation
Windermere Foundation
*Donor Advised Fund

GOVERNMENT
City of Kirkland, McAuliffe Park
Seattle Department of Neighborhoods
Food Equity Fund
Washington State Department of Agriculture/Harvest Against Hunger

BUSINESS COMMUNITY
Amazon Smile
BlackRock
Boeing
Broadmark Realty Company
Charlie’s Produce
Environmental Science Associates
Figurehead Brewery
The Good Society Brewery
Google
Greenwood Cider Company
Lantern Brewing
Liberty Mutual
Microsoft
Nintendo
Old Stove Brewing Company
PCC
Press Then Press
Reuben’s Brews
Seattle Cider Company
Site Workshop
Salesforce
Starbucks
West Seattle Nursery & Garden Center
Whole Foods

2023 FINANCIALS

City Fruit is on a cash basis accounting system. $12,000 of the 2023 programming expenses were invoiced in early 2024.

Revenue
- Earned Revenue: 19.2%
- Corporate Support: 7.6%
- Government Grants: 16.2%
- Foundation Support: 38.4%
- Individual Donations: 9.3%
- Events: 8.7%
- Interest: 0.6%

TOTAL = $504,117

Expenses
- General Operating: 12.2%
- Event Expenses: 3.5%
- Supplies & Equipment: 4.6%
- Travel & Vehicle Maintenance: 1.6%

TOTAL = $513,159

Personnel: 77.9%
As inhabitants of Seattle, all of us live, work, and play on the traditional shared lands of the Coast Salish peoples, including the Suquamish, Duwamish, Nisqually, Snoqualmie, and Muckleshoot tribal nations. City Fruit is continuing to learn how to decolonize our mindsets and practices, and envision our work in food justice as a means to challenge the exploitative processes of our current food system. Click the links below if you’d like to pay rent to the Duwamish Tribe or would like to explore other resources to support Indigenous peoples of Washington.